



Important Training News

Procurement Technical Assistance Center (PTAC)

A free two-part briefing on government contracting



Small Business Administration Programs and Services: what's in it for you?

The Essentials of Government Contracting

Thursday, July 19, 2013 | Union, NJ
8:30 am - 1:00 pm

[REGISTER NOW](#)

Small Business Administration Programs and Services: what's in it for you?

Richard G. Zilg, Deputy District Director for 8(a) Business Development, NJ District Office

The Small Business Administration (SBA) is your advocate in the federal procurement world. Its mandate is to ensure that at least 23% of federal contract dollars go to small businesses, just like yours. With a particular emphasis on disadvantaged and women-owned businesses, the SBA offers a variety of services and programs that will give you a head start in the government marketplace.

This free seminar will give you the information you need to take full advantage of the SBA's services and programs. If you want to make a sale to a federal agency, you should attend this session.

The Essentials of Government Contracting

Maryann Williams, Director UCEDC PTAC

Monitoring and responding to solicitations, processing paperwork, writing proposals, pricing your services/products - government contracting can be overwhelming, no matter the agency.

This highly interactive session will help you make sense of what's really important and how to keep on track. Bring your questions and share your experiences - you'll come away better prepared.

Location

Liberty Hall Center

Check Out Our Upcoming Events!

Doing Business with the Internal

**1085 Morris Avenue
Union, NJ
Conference Room A & B (main floor)**

*Please only use parking garage on left side
of building or marked handicapped spots on
the right side.*

Revenue Service

August 15, 2013

[Register Now](#)

**Doing Business with the Army and Air
Force National Guard**

September 5, 2013

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